## **1st Quarter Promotion**

	T	··			GROLL					
• • •			lonuer		1/2pks (i		· · · · · · · · · · · · · · · · · · ·			
	<u> </u>		January	·		*800004	<i>)</i>			
Promotion #		800004								
Commodity #				53	5481					
НН Туре				DOR JA	N \$1/2PKS			<del></del> ···		
Units per Display			<del></del>		20		<del></del>			
Suggested Load	<u> </u>			LT/LT100/N	LT100/FF10	0		·		
Display Payment	- <del> </del> -				.50					
1st. Order Date					17/97					
1st. Delivery Date	1			1/2	2/98					
H/H Dates				1/5/97	-2/27/97					
Pos Support Kit - item #:		535481		······································	· <del>· · · · · · · · · · · · · · · · · · </del>		<del> </del>			
Includes:		Preassemb	oled counte	r display	•			· · · · · · · · · · · · · · · · · · ·		
		POS card,	wobbler							
	<u> </u>									
	•									
Total Displays Allocated	Total Cases	LT	LT 100	MLT100	FF 100	Total Displays		Pos Ship Date		
90	12	3	3	3	3	(30)	Display Inc			
Shipping Locations										
015240 Amsterdam	4	1	1	1	1	30	30			
077040 Morris Brown										
396840 Mandel	4	1	1	1	1	30	30			
406920 Jetro		<del>- 10/2 () 2/ 2/ 2/ 2/ 2/ 2/</del>								
540710 Richmond Wsle.	1							<u> </u>		
745198 Globe	4	1	1	1	1	30	30			
							<b>*</b>			
	1									
Total Remaining:				Ť				<b>-</b>		

Doral \$1/2 packs will be pre-sleeved in Winston-Salem. Each Doral pack will have ".50¢ off' tear tape. Each carton will contain five pre-sleeved 2-pack offers. Each 6M case contains 150 offers. Direct Accounts should place 4 pre-sleeved cartons in each counter display and ship to retail. Recommended VAP payment is \$4.90 per 6M promotions case to load display and ship

150 offers. Direct Accounts should place 4 pre-sleeved cartons in display and ship to retail. Recommended VAP payment is \$4.90 pitions case to load display and ship

Must be ordered into DIA week of 15198.

Let me knew when you want it. No later than 1/5/981

800004 XLS

## **1st Quarter Promotion**

	T			ART	GROLL					
			Januar		1/2pks (i		)	<del></del>		
Promotion #			- dilidari		0004	1000004	7			
Commodity #	· <del>  · · · · · · · · · · · · · · · · · · </del>	535481								
<u> </u>										
НН Туре				DOR JAI	N \$1/2PKS					
Units per Display	<b></b>				20					
Suggested Load	<b></b>				LT100/FF10	0				
Display Payment					.50					
1st. Order Date					17/97					
1st. Delivery Date	<b></b>				2/98					
H/H Dates	ļ			1/5/97	-2/27/97					
Pos Support Kit - item #:		535481								
Includes:		Preassemi POS card,	oled counte	r display						
Total Displays Allocated						Total		T Pos Shin		
Total Displays Allocated	Total Cases	LT	LT 100	MLT100	FF 100	Total Displays		Pos Ship Date		
Total Displays Allocated 450	Total Cases	LT 15	15	15	15	Displays (30)	Display In	Date		
			15	15	15	Displays (30)	Display In	Date crement		
450			15	15	15	Displays (30)		Date crement		
450 Shipping Locations	60	15	15	15	15	(30) 90	98,	Date crement		
450 Shipping Locations 015240 Amsterdam	60 12	15 3	15 3	15 3	15 	Displays (30)		Date crement		
450 Shipping Locations 015240 Amsterdam 077040 Morris Brown	12 4	15 3 1	15 3 1	15 3 1	15 3 1	90 30	,90° 30-	Date crement		
450 Shipping Locations 015240 Amsterdam 077040 Morris Brown 396840 Mandel	12 4	15 3 1	15 3 1	15 3 1	15 3 1	90 30 90	90° 30- -90-	Date crement  The first is a second s		
450 Shipping Locations 015240 Amsterdam 077040 Morris Brown 396840 Mandel 406920 Jetro	12 4 12	3 1 3 1 3	3 1 3	15 3 1 3	3 1 3 1 3	90 30	,90° 30-	Date crement		
450 Shipping Locations 015240 Amsterdam 077040 Morris Brown 396840 Mandel 406920 Jetro 540710 Richmond Wsle. 745198 Globe	12 4 12 8	3 1 3 1 3	3 1 3 2	15 3 1 3	3 1 3 1 3	90 30 90 68	96° 30- 90-	Date crement  The first is a second s		
450 Shipping Locations 015240 Amsterdam 077040 Morris Brown 396840 Mandel 406920 Jetro 540710 Richmond Wsle.	12 4 12 8 24	3 1 3 1 3	3 1 3 2	15 3 1 3 2	3 1 3 1 3	90 30 90 68	96° 30- 90-	Date crement		
450 Shipping Locations 015240 Amsterdam 077040 Morris Brown 396840 Mandel 406920 Jetro 540710 Richmond Wsle. 745198 Globe	60 12 4 12 8 24	3 1 3 1 3	3 1 3 2	15 3 1 3 2 6	3 1 3 1 3	90 30 90 68	96° 30- 90-	Date crement		
450 Shipping Locations 015240 Amsterdam 077040 Morris Brown 396840 Mandel 406920 Jetro 540710 Richmond Wsle. 745198 Globe	60 12 4 12 8 24	3 1 3 1 3	3 1 3 2	15 3 1 3 2 6	3 1 3 1 3	90 30 90 68	96° 30- 90-	Date crement		
450 Shipping Locations 015240 Amsterdam 077040 Morris Brown 396840 Mandel 406920 Jetro 540710 Richmond Wsle. 745198 Globe	60 12 4 12 8 24	3 1 3 1 3	3 1 3 2	3 1 3 2 6	3 1 3 1 3	90 30 90 68	96° 30- 90-	Date crement		

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case contains 150 offers. Direct Accounts should place 4 pre-sleeved cartons in each counter display and ship to retail. Recommended VAP payment is \$4.90 per 6M promotions case to load display and ship

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**1st Quarter Promotion** 

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			<u></u> -	<u>ART (</u>	GROLL	1				
			Januar	y Doral (	1/2pks (	<del>4</del> 800004	)			
Promotion #				80	0004					
Commodity #		535481								
HH Type				DOR JA	N \$1/2PKS	··	77			
Units per Display	<del> </del>			<u> </u>	20			······		
Suggested Load	1				ALT100/FF10	0		<del></del>		
Display Payment		<del>- ···</del>			.50					
1st. Order Date	1		· · · · · · · · · · · · · · · · · · ·		17/97	<del> </del>	·			
1st. Delivery Date	1		·····		2/98		·····			
H/H Dates		<del></del>	······································		-2/27/97					
Pos Support Kit - item #:		535481			·····	- <del></del>				
Includes:		Preassem	bled counte	r display	***************************************					
		POS card,	wobbler			<del></del>				
	1									
	1									
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在 40 00 00 00 00 00	外域的			<b>建设设计</b> 表	<b>3. 数据2本</b> 多	<b>持以通過</b>	Hutal H	41.00		
Total Displays Allocated	Total Cases	LT	LT 100	MLT100	FF 100	Total Displays		Pos Ship Date		
120	16	4	4	4	4	(30)	Display Inc			
	(公本) 法	1.77		HANN'S	Water F	北海路性	<b>计算机 李小</b>	Markey Co.		
Shipping Locations	100			<b>深于秋</b> 了	<b>学科</b>		<b>等点</b>	17		
015240 Amsterdam	4	1	1	1	1	30	30			
077040 Morris Brown										
396840 Mandel	4	1	1	1	1	30	30			
406920 Jetro										
540710 Richmond Wsle.										
745198 Globe	8	2	2	2	2	60	Je6 30			
	6. A. B.	Service Control	**************************************	B. Wales of the	Brank Com	्रव <b>(क्रॅ</b> डिकेट) र	4-973 3 <b>8</b> 37			
· · · · · · · · · · · · · · · · · · ·	ESSENSE S	证 或例	HARMEN !	Historia.	North St.	or Aller	· · · · · · · · · · · · · · · · · · ·	A Michigan		
1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -		流線機能	14. 数据计划	Marie 1	the deep	2429635	etter of the	100000		
all residents and the second	CHAC SHOPS	·埃林科斯康	**************************************	KIRSH 12	March 1990	1. 24.22	中華自身	<b>新心态的</b>		
<b>的。这些是一个人的人的人的人的人的人的人的人的人的人的人的人的人的人的人的人的人的人的人的</b>	er Beine	** ***********************************	10-14-12	<b>建</b> 种学为45	Maria Maria	127 <b>83</b> 7750	5 % C 3. (c)	\$00 marks (\$15)		
Total Remaining:							Egint Legfons			

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800004.XLS

**TO: Customer Services** 

FROM: Margaret A. Sullivan, Promotions Coordinator (1210)

PHONE: (732) 225-3219 FAX: (732) 417-9076

Please order the below product and return this sheet via fax with dollar amounts.

## PROMOTION: 800004 - JANUARY DORAL \$1/2 PKS

EFT#	Shipping Locations						
		DORAL	DORAL	DOR MEN	DORAL		
		LIGHT	LT 100	LT 100	FF 100	Ship Date	\$ Amounts
1283	015240 Amsterdam	1	1	1	11	1/6/98	
1456	396840 Mandel	1	1	1	1	116198	
1371	745198 Globe	1	1	1	1	116/98	

SHIP TO: 1224 / 015240

425 SMS584N1 SALES MATERIALS SYSTEM 12/03/97 11:02 ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7337-0332

			MAXIMUM	ORIGINAL	L	REMAIN
SKU	(LINES 1 - 1 OF 1 SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
30	535481 DOR CONV/GAS 1.00/2-PK	1 SKU		2610	R	90

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER OTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

12/03/97 11:02

ORDER COMPLETION MASTER ORDER NBR: 7337-0332

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 98-01-06

ESTIMATED ORDER COST:

60.64

SPECIAL HANDLING COST:

PF4 - COMPLETE ORDER

PF2 - CARRIER INSTRUCTIONS

PF6 - SPECIAL HANDLING

PF11 - RESTART ORDER

PF12 - MAIN MENU (ABORT ORDER)

425 SMS584N1 SALES MATERIALS SYSTEM 12/03/97 11:02 ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7337-0332

SHIP TO: 1224 / 396840

			MAXIMUM	ORIGINAL	L	REMAIN
SKU	(LINES 1 - 1 OF 1 SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
30	535481 DOR CONV/GAS 1.00/2-PK	1 SKU		2610	R	60

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - WALN APPRIL

PF12 - MAIN MENU

425 - SMS584N1 SALES MATERIALS SYSTEM ORDER FROM: 12XXXX ORDER REVIEW 12/03/97 11:03 ORDER REVIEW MASTER ORDER NBR: 7337-0332 SHIP TO: 1225 / 745198

			MAXIMUM	OKIGINAL	П	KEMAIN
SKU	(LINES 1 - 1 OF 1 SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
30	535481 DOR CONV/GAS 1.00/2-PK	1 SKU		2610	R	30

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN PF12 - MAIN MENU